Suwinai Wattanakorn
Partner
ONE Law
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Professional Affiliations

- 2008: Barrister-at-Law, Institute of Legal Education, Thai Bar Association
- 2007: Lawyer's License, Lawyers Council of Thailand
- Director Accreditation Program (DAP 221/2024)

Education

- 2012: Master of Laws, Tax Law, Thammasat University
- 2007: Bachelor of Laws, 2nd Class Honors, Thammasat University

Profile

Prior to joining ONE Law Office Limited in 2019, Suwinai was an associate in tax practice group at a leading Thai international law firm, and a legal officer at the Thai governmental authority. He has over 15 years of experience in client service roles in both local and international settings.

At present, his day-to-day practice focuses on assisting both domestic and international clients from a multitude of industries with regard to direct tax, indirect tax, international tax matters, legal and tax matters in relation to merger and acquisition, family business, commercial contract, IPO preparation, business restructuring as well as handling related work.

- 2025 – 2026: Independent Director, Audit Committee, Nomination and Remuneration Committee of Western Décor Corporation Public Company Limited
- 2024 – Present: Independent Director and Audit Committee of Aurora Design Public Company Limited
- 2022 – Present: Partner at ONE Law Office
- 2019 – 2021: Senior Associate at ONE Law Office
- 2018 – 2019: Associate at Baker & McKenzie, Tax practice group, Bangkok office
- 2013 – 2018: Tax Manager at SCL Tax Consultants Limited (SCL Law Group)
- 2008 – 2012 Legal Officer at Governmental Organization

Experience

Business Restructuring

Led teams in advising clients on legal and tax consideration on business restructuring for business efficiency, tax optimization for both onshore and offshore structure as well as for the preparation of the initial public offering (Pre-IPO restructuring). Key representations include:

- Advised a prominent Thai listed company carrying on business in relation to beverage and diary product manufacturing on its business restructuring plan for the group companies both in Thailand and foreign countries.
- Advised a Thai private company in the consumption product sector on its business restructuring plan for business efficiency and for the preparation of the initial public offering.
- Advised various Thai real estate operators both listed companies and private companies regarding the real estate project planning for tax optimization.
- Advised a prominent Thai company carrying on palm oil and logistic business for the business restructuring and holding company structure for the preparation of the initial public offering.
- Advised a prominent Thai group companies in color painting business regarding the merger of the group companies for business efficiency.
- Advised a Thai private company in transportation sector in relation to business restructuring plan for the preparation of the initial public offering.

Mergers & Acquisitions (M&A) and Joint Ventures (JV)

Led teams in advising clients on a range of M&A and joint venture projects, encompassing legal and tax planning, negotiation of commercial terms, due diligence, contract drafting, and execution of closing and post-closing activities. Key representations include:

- Advised on tax planning and represented owners of Thai private company in industrial machinery and artificial intelligence system sector in the sale of shares and joint venture transaction with a prominent listed company in Thailand.
- Advised on tax planning and represented owners of Thai private company in digital advertisement sector in the sale of shares and joint venture transaction with a prominent listed company in Thailand.
- Represented a leading Thai oil and retail business operator (listed on the Stock Exchange of Thailand) in legal due diligence and negotiation of share sale and purchase agreement for the acquisition of shares in a prominent Thai private company in food and beverage sector.
- Advised on tax planning and represented owners of Thai private company in laboratory testing sector in the sale of shares transaction with a foreign company.
- Advised on tax planning and represented owners of Thai private company in bakery sector in the sale of shares transaction with a foreign private equity fund for tax optimization.
- Advised on tax planning and represented owners of Thai private company in application development and customer relationship management sector in the sale of shares transaction with various Thai listed companies for tax optimization.
- Counseled an owner of Thai private company in medical device trading business on the sale of shares to a foreign corporation.

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- Assisted owner of Thai production house company in providing tax planning for the transfer of business to a Thai listed company and the implementation of entire business transfer for tax exemption.
- Represented a Thai logistic operator in an offshore-structured M&A transaction with a Japanese based group company.

Initial Public Offering (IPO)

Led teams in advising businesses on IPO preparation and implementation, including pre-IPO restructuring, legal due diligence, compliance for IPO purposes, corporate transformations, and company secretarial services. Recent clients include:

- Palm oil and biodiesel manufacturing
- Software solution and services
- Engineering quality testing
- Logistic service
- Food and service
- Beauty and wellness
- Animal feed additive manufacturing

Family Business and Family Wealth Management

Led teams in advising owners of family business across diverse sectors on legal and tax advisory on family business restructuring, family holding company structure, family asset and wealth management for personal tax and inheritance tax management as well as succession planning, and the preparation of family legal papers for family business governance and family asset management. Key clients include:

- Palm oil and biodiesel manufacturing (listed on the Stock Exchange of Thailand)
- Automotive part manufacturing (listed on the Stock Exchange of Thailand)
- Logistic service
- Food and service
- Consumer product manufacturing
- Healthcare
- Automotive dealer
- Gold trading (listed on the Stock Exchange of Thailand)
- Thai individuals on their personal assets including lands and investments

Lecturer & Guest Speaker

Invited to give lectures and trainings by law school and legal training centers on different areas of law

M&A & Joint Venture organized by:
- Omega World Class
- Dharmniti Seminar and Training

Offshore Investment organized by:
- Omega World Class
- Association of Investment Management Companies

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IPO organized by:

- Omega World Class
- Dharmniti Seminar and Training

Family Business, Family Holding Company Structure, Family Asset and Wealth Management organized by:

- Omega World Class
- Dharmniti Seminar and Training

Taxation Law organized by:

- Faculty of Law, Thammasat University (Guest lecturer)
- Faculty of Law, Khon Kaen University (Guest lecturer)
- UPM Academy under Primo Service Solutions Public Company Limited

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